



Start Here

TrustReady

Sylvan Assurance, LLC

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Contents

The one guide	1
The interactive assessment	1
When you outgrow the free tier	2

About This Document	3
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For whoever has to answer a security questionnaire and wants to know what a good answer looks like first.

When you have worked through this, you will have: your free readiness result, and sample wording for the ten questions almost every questionnaire asks.

Your Free tier holds **1 document** (plus the interactive assessment). A “start here, in this order” guide only earns its place once there are several documents to sequence, so at this tier it is a single entry and a pointer onward.

The one guide

1. 10 Answers Every Security Questionnaire Asks For

PDF · 15 min · Whoever will write the answers

Sample, defensible wording for the ten questions almost every questionnaire asks, each with what the reviewer is really getting at and the evidence behind it.

Reach for it when: First. It is a short calibration on what a good answer looks like before you write any of your own.

You finish with: A feel for the shape a strong answer takes, and then you can adapt straight away.

The interactive assessment

Not a document: a short questionnaire that scores where you stand and points at the gaps.

→ Take the free questionnaire readiness assessment.

When you outgrow the free tier

The Solo toolkit turns these ten into a worked answer bank (a trust-page starter, the evidence behind each claim, and reviewer-ready wording) with a Start here catalog to sequence them.

→ See the Solo, Team and Pro editions.

About This Document

This document is part of **TrustReady**, the Security Questionnaire Response Kit, produced by **Sylvan Assurance, LLC**.

It provides **general guidance and recommended practices**, drawn from widely recognised standards and frameworks. It is **not** a professional audit, a certification, or legal advice, and it does not create any advisory or consulting relationship.

Every recommendation in this document is **optional** - a widely accepted way to reduce a common risk. You decide which recommendations to adopt, adapt, or decline. Following this guidance reduces exposure to common problems, but it **does not guarantee any particular outcome**. Responsibility remains with you as the operator of your business.

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Scan for the companion book to this toolkit.

sylvanassurance.com/go/security-questionnaires-field-guide

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